
Assertiveness Resource List

Books

The following books are all available from the Francis Costello Library (location 9)

Back, K. 2005. Assertiveness at work: a practical guide to handling awkward situations. Healthy Horizons Collection

Cornellisen, J. 2014. Corporate communication: a guide to theory and practice. HD 30 COR

Fisher, R. 2012. Getting to yes: negotiating an agreement without giving in. HD 30 FIS

Grimsley, A. 2010. Vital conversations: making the impossible conversation possible. HD 30 GRI

Grenny, J. 2013. Influencer: the new science of leading change. HD 57.7 GRE

McCabe, C. 2013. Communication skills for nursing practice. WY 87 MCC

Rosenberg, M. 2003. Nonviolent communication. HD 30 ROS

Tschudin, V. 1998. Managing yourself. WY 87

Journal Articles

Beagrie, S. 2006. How to be more assertive. *Occupational Health*, 58 (5) pp 24

Santora, J.C. 2007. Assertiveness and effective leadership: is there a tipping point? *Academy of Management Perspectives*, 21 (3) pp84-86

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