Assertiveness Resource List

Books

The following books are all available from the Francis Costello Library (location 9)

Fisher, R. 2012. Getting to yes: negotiating an agreement without giving in. HD 30 FIS
Grenny, J. 2013. Influencer: the new science of leading change. HD 57.7 GRE
McCabe, C. 2013. Communication skills for nursing practice. WY 87 MCC
Tschudin, V. 1998. Managing yourself. WY 87

Journal Articles


Santora, J.C. 2007. Assertiveness and effective leadership: is there a tipping point? Academy of Management Perspectives, 21 (3) pp 84-86

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